







Welcome to Breeze; thank you for considering us. We would love to hear your story and sincerely hope you like ours. Having the freedom, which comes from being independent, allows us to work out a bespoke engagement for you. We're ready to talk just as soon as you are.

- Paul Bevan, Managing Director

#### **PASSION**

We are a UK based corporate finance boutique with a real focus on entrepreneurs / owner managers and the delivery of low to mid-market sized assignments; that's our passion.

## **SPECIALITY**

The founding team has been together for over 10 years, collectively completing over 200 transactions. Our track record is well renowned and reveals many trade exits, particularly to overseas acquirers; that's our speciality.

#### **REPUTATION**

What we don't do is 'shout about things', we respect absolutely our clients desire for total discretion and confidentiality; that's our reputation.

#### **SECOND**

Most of all we are independent, ambitious and totally committed to quietly investing and building a revered advisory business making millionaires; that's our lifeblood.



## Our Expertise

We are bespoke in our approach and resolute in our delivery.



#### **OUR FOCUS**

We love advising entrepreneurs, that's our DNA, and as a new business we are investing heavily in all that goes into delivering a world class service.

Sounds rather 'over the top' on first reading BUT that is what our clients are seeking (and why shouldn't they?). The very best advice and the very best result as a consequence.

#### **OUR VALUES**

The right deal can take time; we're not about cutting corners.

We pride ourselves on our integrity, resolve and confidentiality.

Our entrepreneurs are our greatest advocates and source of business. So we believe in impeccable standards with a sense of fun; you will know that we're on your side.

#### **OUR STORY**

Our inspiration and drive comes in the most part from our very close friend Andy Breeze who sadly lost his fight with cancer in the summer of 2016.

Andy was a much admired deal maker, an absolute gentleman and a wonderfully authentic colleague. We do so miss him and it is in his memory and the spirit he had that we have chosen to have his name above our door.



#### **Our Services**

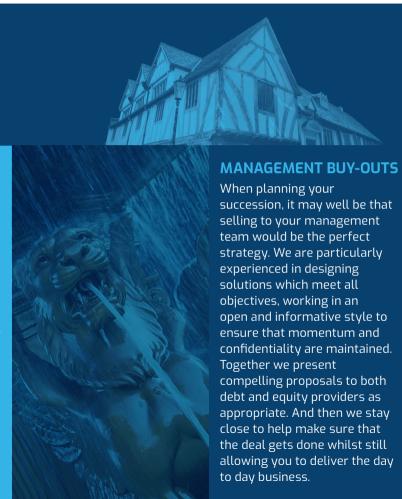
We listen, consider, design and plan; then we deliver discreetly together.



#### **COMPANY SALES**

We understand the enormity of this decision and are ready to respond sensitively and discreetly. We don't jump to conclusions and will spend time with you to make sure we understand your objectives and motivations. Naturally we get to know you and your business, and in doing so we can design the very best process and approach.

Every deal for us is a bespoke solution for your needs. We have a richness of experience to get that solution absolutely right.





#### **Our Services**

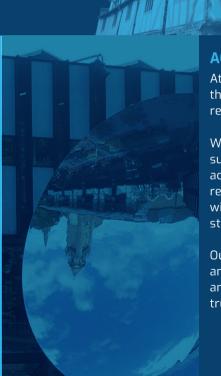
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#### **CAPITAL RAISING**

Today we find ourselves in a market place which has many funding options to choose from. Our expertise in designing the right blend of capital is one of our hallmarks.

Working with the right funding partners who are aligned to your objectives, is a fundamental aspect which we never lose sight of. So whether you are raising funds for growth, acquisition or even partial exit we can guide you; we will help you realise your plans.



#### **ACQUISITIONS**

At the heart of our business is the ability to provide quality research.

We will invest time making sure we understand your acquisition profile and as required can support you with the delivery of your M&A strategy.

Our deal making credentials and empathy certainly enhance and increase the number of true 'buy & build' opportunities.



#### Our Successes



#### Manufacturing

"Paul and Pete have supported the Group over a number of years in securing the right strategic path for the business. Their dedication, support and advice throughout the process helped to ensure that the transaction was completed very smoothly." — **Group Chairman of Branding company** 

#### **Fulfilment & Logistics**

"Paul and Pete worked tirelessly, with real sector knowledge, to ensure that our sale was so successfully delivered. Our offering is complex, as was our transaction and the guys made the process about as enjoyable as I could imagine." — Owner and CEO of Parcel Distribution company

#### **Industrials & Engineering**

"Paul and Lisa were so determined to make sure we found the right buyer and achieved the right value for our business. Always by our side, listening to our concerns and never shying away from those difficult negotiations." — Owner and CEO of Precision Engineering company

#### **Technology**

"We are really grateful to Pete, who provided us with first class professional knowledge and support throughout an unfamiliar process.

The successful sale of our company to such a prominent corporate in our industry has paved the way for lots of opportunity to continue our growth." — *Managing Director of Innovative Electronics company* 

#### Construction

"Paul and Pete were instrumental in the successful identification, negotiation and execution of a game changing transaction for the shareholders and the wider team.

Whilst successful results can be treated as a given, what differentiates the Breeze team is their approach to client partnership, understanding the needs and aspirations of the team to deliver the 'right transaction' not just any transaction." — **CFO of Multi-disciplinary Engineering and Building consultancy** 



# Our People





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